

Paris, 14 February 2007 – ERAFP chooses its first asset managers

With the selection of its fund managers, ERAFP has just concluded the largest SRI equity tender to date in France, involving an amount which could top 1.2 billion Euros over the next four years.

On 16th June 2006, the French Public Service Additional Pension Scheme (ERAFP) launched a European restricted request for tenders for the award of 3 Euro-denominated equity management mandates, as well as a standby mandate, in the form of a dedicated investment fund operated under French law. The sum involved is 100 to 400 million Euros for each mandate for the period 2007-2011.

This award of multiple mandates is a result of the duty of prudence for ERAFP in the management of assets on behalf of its beneficiaries. This diversification thus implements the decision taken on 10 November 2005 by the Board of Directors to bring together in the investment policy of ERAFP risk dispersion, state of the art financial management and consideration for extra-financial criteria, in line with its socially responsible investment policy (SRI).

33 asset management companies took part in the tender; 16 of them were requested to present a proposal.

The selection criteria, in decreasing order of importance, were as follows:

- investment process and team of managers: especially the construction of the portfolio, financial and extra-financial research and the quality of cooperation envisaged in terms of ISR;
- operational organisation, especially risk control and reporting;
- total costs of management.

At the end of the Procurement Committees' selection process, ERAFP has decided to retain these three asset management companies (in alphabetical order):

- **BNP Paribas Asset Management (BNPP AM)**
- **Integral Development Asset Management (IDEAM)**
- **Robeco Institutional Asset Management BV (RIAM)**

The stand-by mandate has been awarded to the following asset management company;

- **Pictet Asset Management Ltd (Pictet AM)**

The Board of Directors of ERAFP decided that all assets of the scheme should be invested according to socially responsible principles. The fund managers chosen have a commitment to optimize financial return of the funds respecting the ERAFP SRI Charter. Consequently, from the start of the mandate, they will exercise voting rights attached to the financial instruments in the fund in the sole interests of ERAFP and according to the policy guidelines defined.



ÉTABLISSEMENT DE
RETRAITE ADDITIONNELLE
DE LA FONCTION PUBLIQUE

Communiqué de presse

The SRI Charter adopted by ERAFP on 30 March 2006 concerns 5 values:

- Respect for rule of law and human rights
- Social advances
- Environment
- Proper governance and transparency

ERAFP wishes to thank all candidates for their work and the mobilisation of their staff. It wishes to stress the excellent quality of the proposals presented, which demonstrate the ability of European asset management companies to integrate the application of extra-financial criteria in their investment process. This constitutes a necessary change which ERAFP intends to promote actively.

Created by the pension reform law of 21 August 2003, the French Public Service Additional Pension Scheme (ERAFP) began operations on 1 January 2005. The scheme covers all 4.5 million employees of the State, local authorities and the public hospital sector. It is jointly managed by representatives of the beneficiaries and employers of the three branches of the civil service.

RAFP is a public pension fund in its initial growth phase. At maturity, with almost 100 billion Euros entirely funding its commitments, it will have an investment capacity comparable to the large foreign public service pension funds.

In order to combine public service values with the search for performance, RAFP is also the first European pension fund to invest all assets according to an SRI approach.

ERAFP is a signatory of the United Nations Principles for Responsible Investment (PRI).

Contacts :

Philippe Caïla
ERAFP Director - 01 58 50 99 75 - philippe.caila@erafp.fr

Hélène Quancard-Miel
Communication - 05 56 11 44 16 - helene.quancard-miel@caissedesdepots.fr